

# 2022

GLOBAL SUMMIT



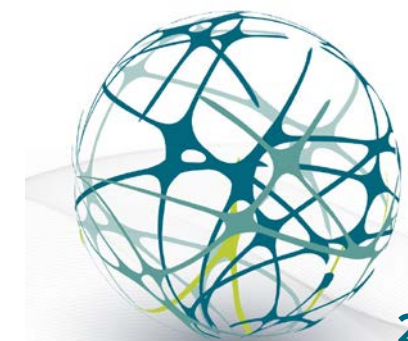
DYNAMIC • SPECTRUM • ALLIANCE

Day 1

Sep 12-14, 2022 | Paris, France

# The Success Story of Wi-Fi 6E and the Path to Wi-Fi 7: Updates & Ongoing Activities

- Scott Blue, Principle Engineer/Director  
Global Wireless Policy, Cisco
- Guillaume Lebrun  
Global Connectivity Policy, Meta
- Chris Szymanski, Director of Product Marketing  
Mobile Connectivity Division, Broadcom
- Dave Wright, Head of Global Wireless Policy  
HPE
- **Moderator** : Philippe Defraigne  
Founding Director, Cullen International



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Scott Blue – Cisco

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# This is not a Wi-Fi vs Cellular Debate

- According to the GSMA's The Internet Value Chain 2022, revenue from the cellular industry made up just 9% of all internet related revenue
- The group that the GSMA attempts to marginalize as the "Wi-Fi industry" includes both Wi-Fi manufacturers, and most of the larger internet ecosystem.
- The GSMA's own data elucidates the #1 reason WHY the rest of industry supports more spectrum for Wi-Fi....

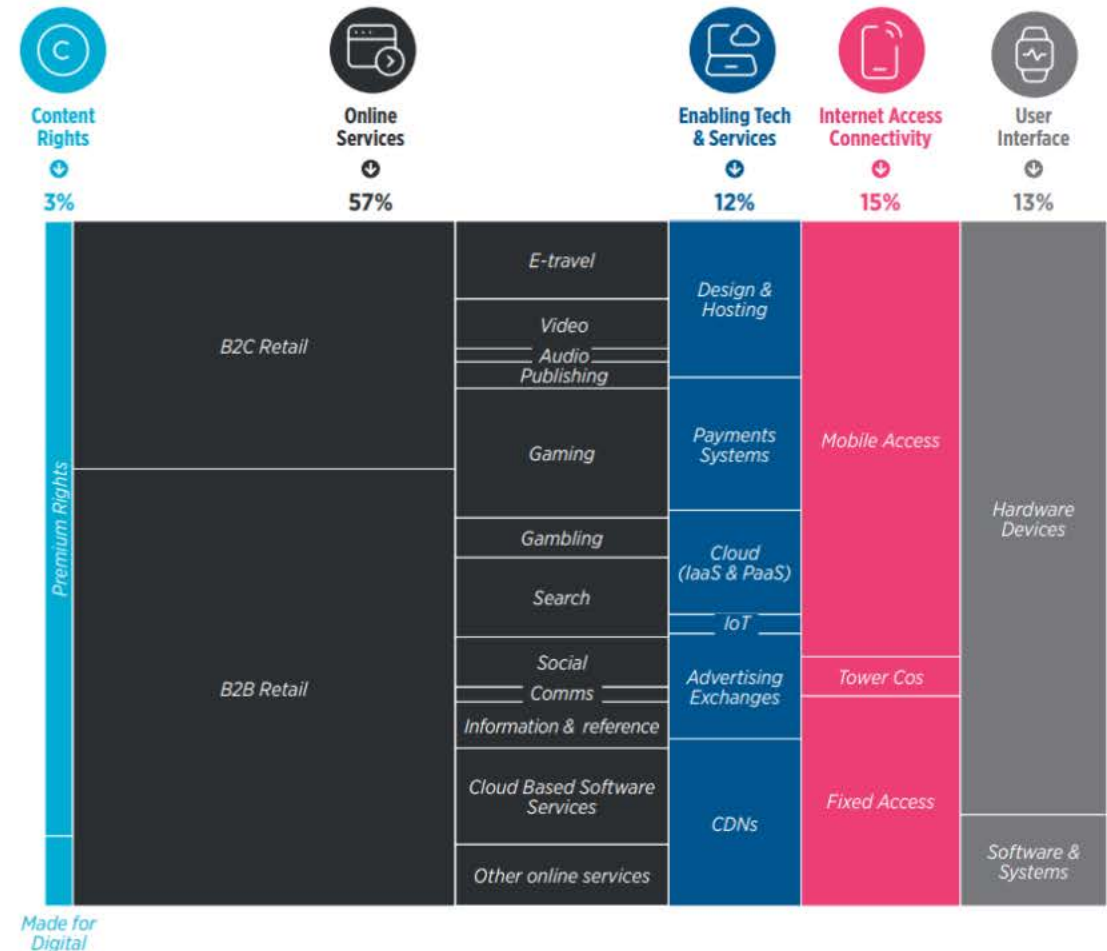
## Overall Valuation

Using the framework described above, we have quantified the overall size of the internet value chain based on the 2020 revenues of each of the subsegments<sup>4</sup>. Based on this approach, the total revenue of the internet value chain in 2020 was \$6.7 trillion globally. As can be seen in Figure 5, the online

services segment generates over half of this revenue, user interface 14%, internet access connectivity 15%, and enabling technology and content rights generate the remainder. In the following sections we look at the scope, size and dynamics of each segment.

Figure 5.

### Internet value chain valuation 2020





# Mobile bits cost 28X more than wired bits

- There is no model where additional mid-band spectrum allows the mobile industry architecture to compete with fiber and the next generation of DOCSIS
- So what are they up too?

603 billion USD revenue  
6% of internet traffic

335 billion USD revenue  
94% of internet traffic  
90% of which ends in Wi-Fi

Internet Access  
Connectivity



15%

Mobile Access

Tower Cos

Fixed Access

# There is not enough spectrum for 5G and Wi-Fi to compete for the same use-cases.

- The GSMA is arguing that without access to 6GHz, GDP creation will be impacted. This is obviously hyperbole.
- What they are actually describing is the wireless component of industry 4.0
- 95% of the traffic growth will likely happen with other technologies .



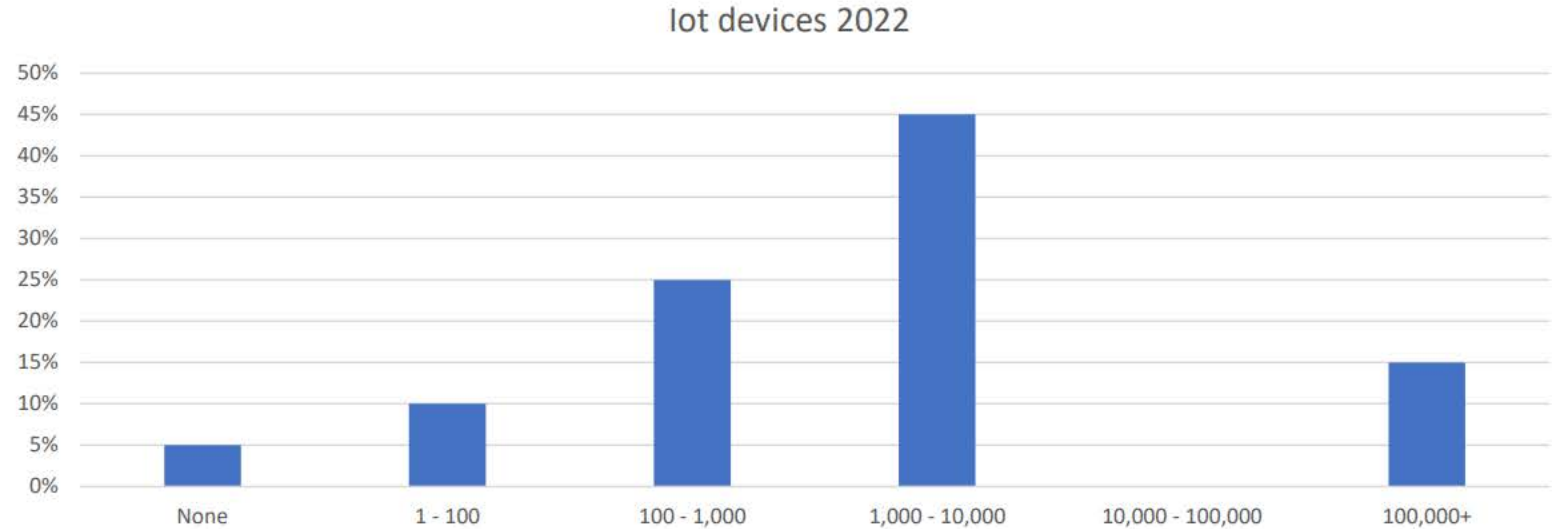
**Figure 9: Estimated global contribution of mid-band 5G spectrum to GDP by sector, 2030**  
(\$ Billion)



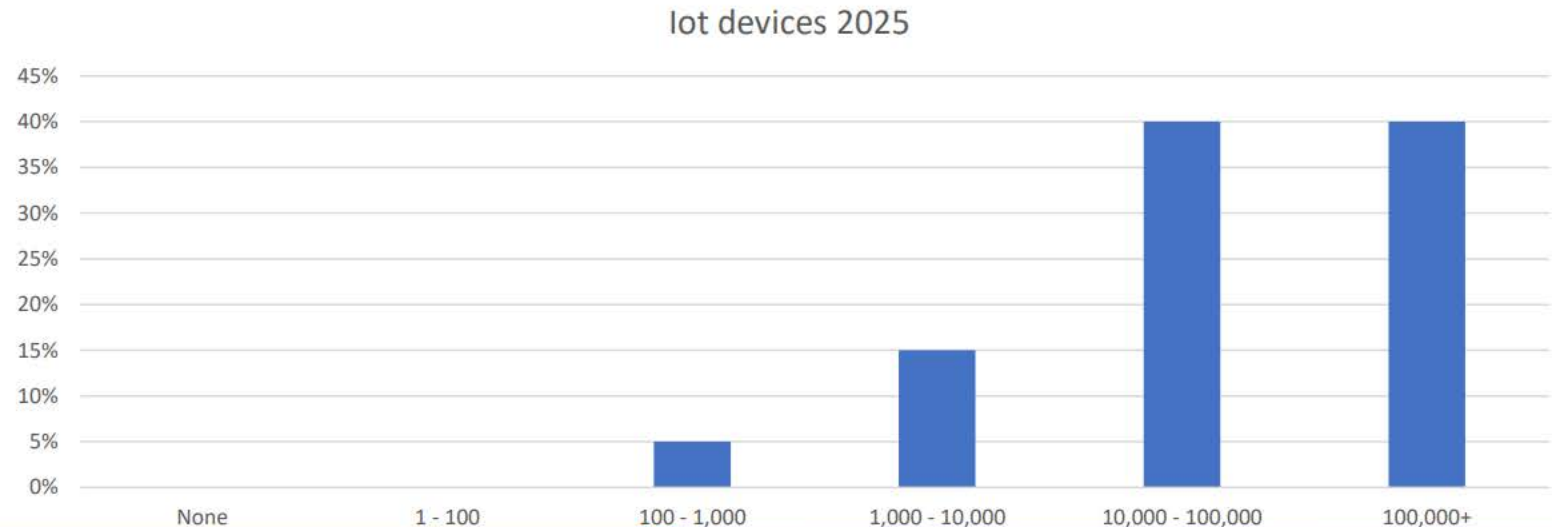
Source: GSMA Intelligence

# Customer expectation of IoT device evolution

2022

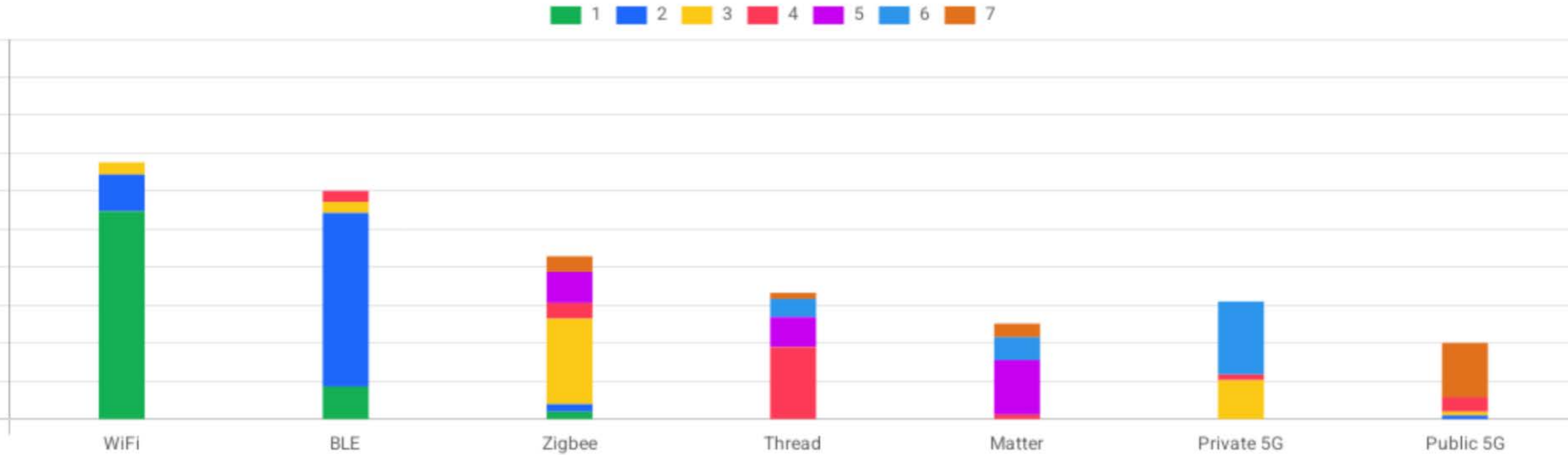


2025



# IoT wireless technology ranking

## Wi-Fi & BLE most important in enterprise environments





## Cisco's position

- **Given that more than 90% of wireless internet capacity is delivered by Wi-Fi and other unlicensed technologies, it is fair and reasonable to allocate 60% of new mid-band capacity spectrum to technologies that let enterprise customers and consumers deploy their own networks.**

## GSMA's position

- **Despite less than 8% of wireless internet capacity being delivered by MNOs, it is fair and reasonable to allocate and auction 75% of new mid-band capacity spectrum for macro-cellular deployments for the future expansion of 5G.**

# Questions?

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# Wi-Fi 6E

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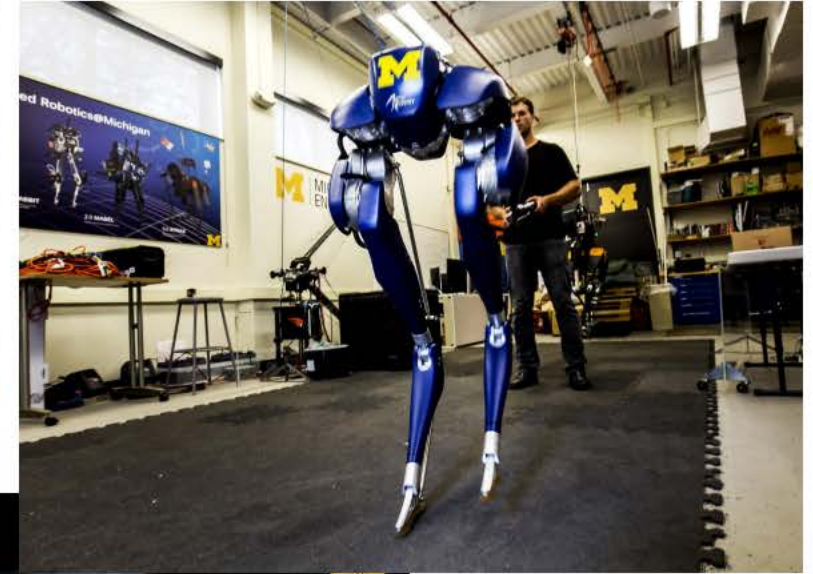
# Current and Future Uses

Robotics

Student dorms

Football stadium

Digital Education Studio





# Network Infrastructure

- Strong history of successful, open technologies
  - TCP/IP
  - Internet
  - Ethernet (802.3)
  - Wi-Fi (802.11)
- Success due to
  - Low regulatory overhead
  - Constantly updated standards
  - Provider has control
- This creates
  - A foundation for discovery
  - A robust marketplace



# Wi-Fi 6E

- Highly functional for U-M operational and research needs
  - Robotics partnerships interested in Wi-Fi 6E vs. cellular 5G
  - More spectrum capacity (wider channel bandwidths)
    - Faster and improved density for large lecture halls, residential areas
  - Low latency and efficient spectrum management due to greenfield 802.11ax environment
  - Improving location information with novel protocol development
- International support
  - Seeking worldwide adoption of 1200 MHz of 6 GHz spectrum
  - Best support for 320 MHz WiFi 7 channels
  - Benefits us all
- Future
  - Standard power for outdoor use





# Wi-Fi and Cellular

- Value
  - Cellular
    - Excellent exterior coverage
  - WiFi
    - Excellent interior coverage
    - Low incremental cost per device
    - Cellular offload
- Expecting continued success of both with coexistence of 802.11 and 3GPP standards, radios, and clients
- Wi-Fi 7 and 320 MHz channel bandwidth makes 1200 MHz of spectrum even more critical for future innovation



**The University of Michigan depends  
on strong, constantly evolving  
WiFi and cellular.**





# Contacts

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